



6475 City West Parkway  
Eden Prairie, MN  
55344 USA



1329 Moffett Park Drive  
Sunnyvale, CA  
94089 USA

November 1, 2005

Dear Valued Customer / Partner:

Since its introduction, the MiLAN brand of Fault Tolerant Transceivers has demonstrated the superior performance, quality, and reliability for which the MiLAN brand of products is known. As part of normal business procedures, when new products with increased features and performance are introduced, previous models may be discontinued. Let this letter serve as written notice of Transition Networks intent to discontinue shipments of the below models. The models will stop shipping on December 30, 2005.

Transition Networks has officially discontinued the following models:

<b>Model</b>	<b>Description</b>
MIL-240TRM	100 Mbps UTP Redundant Transceiver Module for use in the MIL-9100 or MIL-9200 Chassis
MIL-240TX	100 Mbps UTP Fault Tolerant Transceiver (3-ports)
<b>(Replacement product for the MIL-240TX is listed below)</b>	
MIL-240FXC	100 Mbps Half / Full-Duplex MMF SC Fault Tolerant Transceiver (3-Port)
MIL-240FXT	100 Mbps Half / Full-Duplex MMF SC Fault Tolerant Transceiver (3-Port)
MIL-1240SX	1000 Mbps Short Wavelength Fiber SC Fault Tolerant Transceiver (3-Port)
MIL-1240LX	1000 Mbps Short to Long Wavelength Fiber SC Fault Tolerant Transceiver (3-Port)

Final Orders:

Transition Networks must receive final buy orders for the above models no later than 12-30-2005. Acceptance of final orders are subject to product availability. Final orders shall not be subject to rotation, reschedule, cancellations, modifications, or revisions. No price protection is offered on shipments after the date of this letter. All CRA requests, for products in your inventory at the date of this letter, must be made within thirty (30) days for the date of this letter. Therefore, it is imperative that you carefully review your requirements.

Replacement Product Cross –Reference Matrix:

<b>Discontinued Model</b>	<b>Replacement Model</b>	<b>Replacement Description</b>
MIL-240TX	MIL-FT240TX	10/100 Mbps UTP Fault Tolerant Transceiver (3-ports)

Closing:

We look forward to new opportunities to support your networking requirements with our comprehensive product line. Please note that if you currently have open orders with the above discontinued products that extend beyond the final ship date, the orders must be converted to the appropriate recommended / alternate replacement products listed above. Should you have any questions, please contact your sales representative.

Sincerely,

Transition Networks Management Team

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<p><b>Contact Information for Ordering MiLAN Products</b></p> <p>1329 Moffett Park Drive Sunnyvale , CA 94089 Phone: 408-744-2775 Toll Free: 800-466-4526 Fax: 408-744-2871 sales@milan.com www.milan.com</p>
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