



The Conversion Technology Experts

6475 City West Parkway
Eden Prairie, MN
55344 USA

November 18, 2005



1329 Moffett Park Drive
Sunnyvale, CA
94089 USA

Dear Valued Customer / Partner:

Since their introduction, the Transition Networks Multiport Media Converters have demonstrated the superior performance, quality, and reliability for which the Transition Networks brand of products is known. As part of normal business procedures, when new products with increased features and performance are introduced, previous models may be discontinued. Let this letter serve as written notice of Transition Networks intent to discontinue shipments of the below models. The models will stop shipping on December 30, 2005.

Transition Networks has officially discontinued the following models:

Model	Description - Managed Multiport 10Mbps Media Converter
METTF1011-060	6 Port Converter, 10Base-T RJ-45 to 10Base-FL 850nm MM ST 2km
METTF1011-120	12 Port Converter, 10Base-T RJ-45 to 10Base-FL 850nm MM ST 2km
METTF1012-060	6 Port Converter, 10Base-T RJ-45 to 10Base-FL 1310nm SM ST 20km
METTF1012-120	12 Port Converter, 10Base-T RJ-45 to 10Base-FL 1310nm SM ST 20km
METTF1013-060	6 Port Converter, 10Base-T RJ-45 to 10Base-FL 850nm MM SC 2km
METTF1013-120	12 Port Converter, 10Base-T RJ-45 to 10Base-FL 850nm MM SC 2km

Final Orders:

Transition Networks must receive final buy orders for the above models no later than 12-23-2005. Acceptance of final orders is subject to product availability. Final orders shall not be subject to rotation, reschedule, cancellations, modifications, or revisions. No price protection is offered on shipments after the date of this letter. All CRA requests, for products in your inventory at the date of this letter, must be made within thirty (30) days for the date of this letter. Therefore, it is imperative that you carefully review your requirements.

Replacement Product Cross –Reference Matrix:

Transition Networks will not be offering a direct replacement product. However Transition’s un-managed multiport converters will continue to be available.

Discontinued Model with Management	Replacement Model without Management	Replacement Description Un-managed Multiport 10Mbps Media Converter
METTF1011-060	E-TBT-FRL-0600	6 Port 10Base-T RJ-45 to 10Base-FL 850nm MM ST 2km
METTF1011-120	E-TBT-FRL-1200	12 Port 10Base-T RJ-45 to 10Base-FL 850nm MM ST 2km
METTF1012-060	E-TBT-FRL-0600(SM)	6 Port 10Base-T RJ-45 to 10Base-FL 1310nm SM ST 20km
METTF1012-120	E-TBT-FRL-1200(SM)	12 Port 10Base-T RJ-45 to 10Base-FL 1310nm SM ST 20km
METTF1013-060	E-TBT-FRL-0600(SC)	6 Port 10Base-T RJ-45 to 10Base-FL 850nm MM SC 2km
METTF1013-120	E-TBT-FRL-1200(SC)	12 Port 10Base-T RJ-45 to 10Base-FL 850nm MM SC 2km

Closing:

We look forward to new opportunities to support your networking requirements with our comprehensive product line. Please note that if you currently have open orders with the above discontinued products that extend beyond the final ship date, the orders must be converted to the appropriate recommended / alternate replacement products listed above. Should you have any questions, please contact your sales representative.

Sincerely,
Transition Networks Management Team

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