

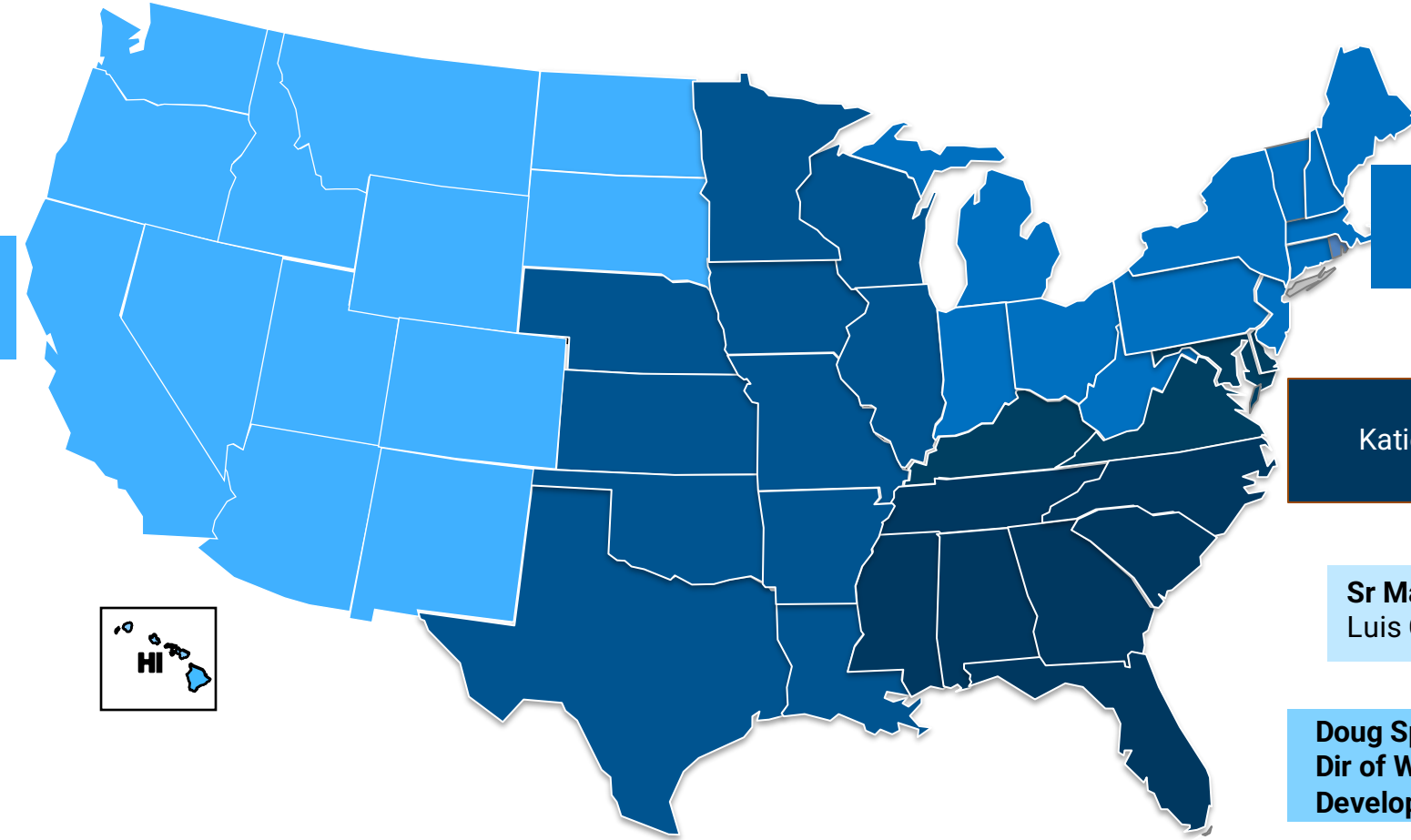
Americas | Network Connectivity | Oct. 2021

Sr Director Sales, Americas
Todd Trenasty

West
Melinda Wiedemann-Angove ISR
Elias Carrillo RSM

Sales Engineers
Glenn Buck
Dennis Troxel
Kevin Harwell
Dennis Winn

Distribution: ADI, Anixter,
Ingram, Tech Data,
Accutech, Graybar,
Scansource and all
Canadian distributors



Northeast
Bob Haugen ISR
Greg Bird RSM

Southeast
Katie Vertin-Nevala ISR
Open RSM

Sr Manager Field & Channel
Luis Coton

Doug Spinella
Dir of Worldwide Business
Development and Channel

Central
Alphie Kilgus RSM
Julie Nielsen ISR

Canada
teamcanada@lantronix.com

Federal Sales Team
Tim Orsell Sales
Brian Inge Sales
Rik Pietsch ISR

Contact Details

Lantronix Team: Roles, Responsibility and Contacts

Inside Sales (ISR): Primary contact, product questions, quotes, registrations

Channel Manager (CM): Channel development, Strategy, Onboarding, Training, Channel Marketing

Regional Sales Manager (RSM/ASM): End customer support & opportunity management

Customer Support (CS): Order entry, status and expedition

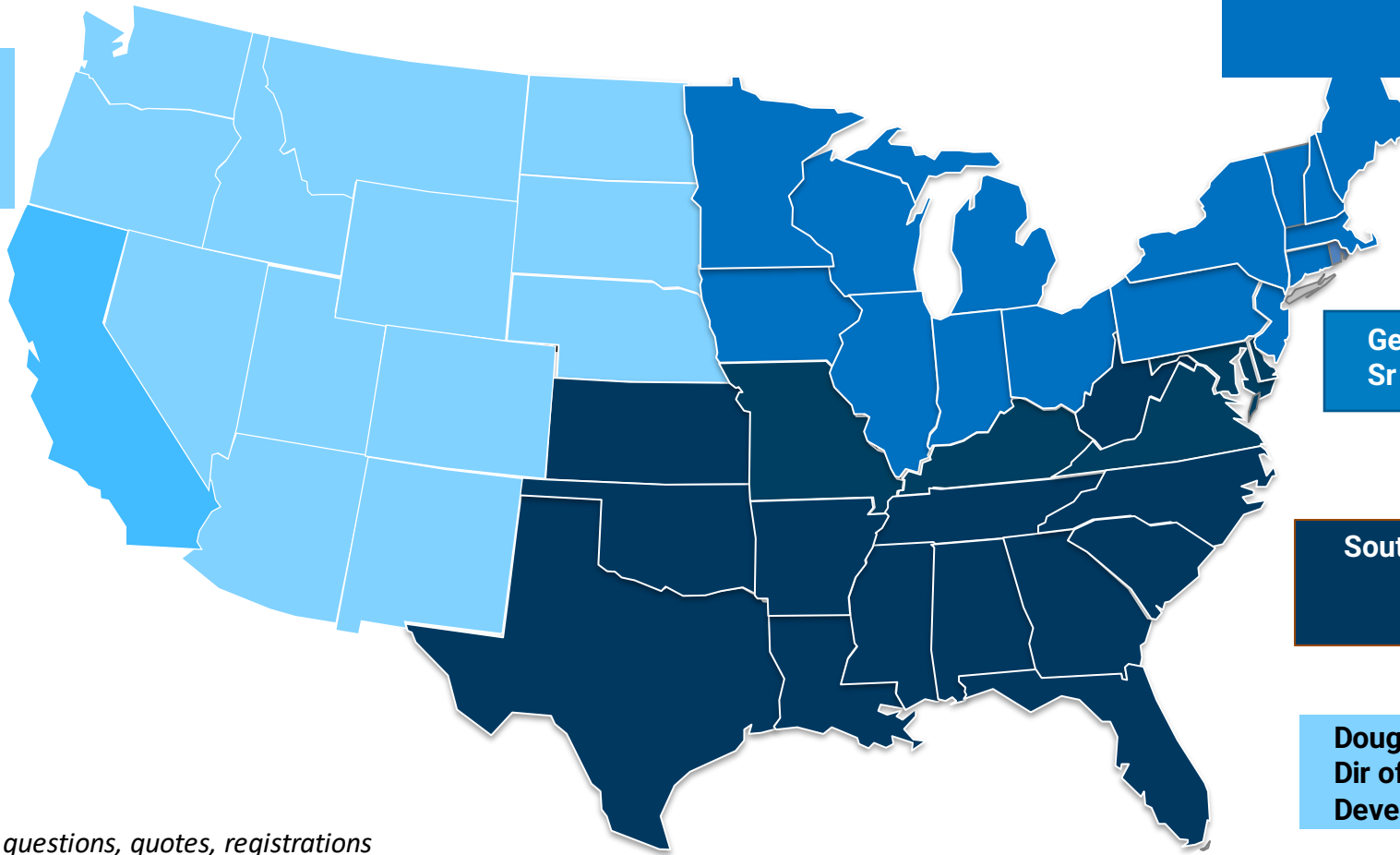
Technical Support (TS): Technical question, product/software issue, knowledgebase/FAQ's

Region	Role	Name	Email	Mobile/Direct
West	RSM	Elias Carrillo	ecarrillo@lantronix.com	831-297-0267
West	ISR	Melinda Wiedemann-Angove	mwiedemann@lantronix.com	952-582-6494
Central	RSM	Alphie Kilgus	akilgus@lantronix.com	512-762-1513
Central	ISR	Julie Nielsen	jnielsen@lantronix.com	952-996-1569
Northeast	RSM	Greg Bird	gbird@lantronix.com	603-366-6020
Northeast	ISR	Bob Haugen	rhaugen@lantronix.com	952-582-6412
Southeast	ISR	Katie Vertin-Nevala	kathleenvn@lantronix.com	952-996-1530
N. Amer	Fed Sales	Tim Orselli	torselli@lantronix.com	813-294-0878
N. Amer	Fed Sales	Brian Inge	binge@lantronix.com	858-880-8859
N. Amer	Fed ISR	Rik Pietsch	rpietsch@lantronix.com	952-996-1541
N. Amer	Sales Engineer	Glenn Buck	Gbuck@lantronix.com	612-607-2127
N. Amer	Sales Engineer	Dennis Troxel	Dtroxel@lantronix.com	727-424-1411
N. Amer	Sales Engineer	Kevin Harwell	Kharwell@lantronix.com	214-769-3925
N. Amer	Sales Engineer	Dennis Winn	DWinn@lantronix.com	408-230-1170
N. Amer	ISR Mng	Michael Mantei	mmantei@lantronix.com	763-258-3806
N. Amer	Sr Mng	Luis Coton	lcoton@lantronix.com	727-215-7097
N. Amer	Sr Dir	Todd Trenasty	ttrenasty@lantronix.com	512-826-4436
America	CS	Customer Support	custsupport@lantronix.com	n/a
America	TS	Technical Support	https://www.lantronix.com/support	n/a

Americas | Embedded | Sept. 2021

Pacific Northwest | Rockies | West Canada
Xavier Henderson ISR
Mike Ruiz RSM

Northeast | North Central | East Canada
Kris Burke ISR
John Foley RSM



Gene Schaeffer
Sr Dir of Sales, Americas

NorCal | SoCal | Southwest
Xavier Henderson ISR
Joe Mohsensian ASM

South East | South Central
Kris Burke ISR
Tim Beech RSM

Doug Spinella
Dir of Worldwide Business
Development and Channel

Inside Sales: *Primary contact, product questions, quotes, registrations*
Channel Manager: *Channel development, Strategy, Onboarding, Training, Channel Marketing*
Regional Sales Manager: *End customer support & opportunity management*
Customer Support: *Order entry, status and expedition*
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Americas Embedded Contact Details

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Technical Support (TS): Technical question, product/software issue, knowledgebase/FAQ's

Role	Name	Email	Direct	Mobile	Location
ISR	Kris Burke	kburke@lantronix.com	(949) 453-7167	n/a	East Coast (for RSM Foley & Beech)
ISR	Xavier Henderson	xhenderson@lantronix.com	(949) 453-7115	(949) 285-0119	West Coast (For RSM Mike & Joe)
RSM	John Foley	jfoley@lantronix.com	(949) 450-7214	(585) 259-1486	Northeast/North Central/East Canada
RSM	Mike Ruiz	mruiz@lantronix.com	(858) 603-0076	(858) 603-0076	Pacific Northwest/Rockies/West Canada
RSM	Tim Beech	tbeech@lantronix.com	(601) 580-1169	(601) 580-1169	Southeast/Southcentral
ASM	Joe Mohsenian	jMohsenian@lantronix.com	(858) 774-6259	(858) 774-6259	California/Southwest
CS	Customer Support	custsupport@lantronix.com	n/a	n/a	Americas
TS	Technical Support	https://www.lantronix.com/support	n/a	n/a	Americas